



# LinkedIn 101

**Hosted by**  
South Padre Island  
Board of REALTORS®

**Where**  
2111 Padre Blvd. Ste. 5  
South Padre Island, TX 78597

**When** Mon, January 28, 2019

**Class** Registration: 12:45pm  
1pm – 3pm

**Instructor(s)** Marion Napoleon

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

## Registration

Name on TREC license

TREC license #

Primary phone

Email address

**Courses & fees**

\$20

**LinkedIn 101**  
2 hrs. CE, course #32277  
\$20

This course is designed to expose the real estate professional to the next level of business development and client-base building opportunities available via social networking sites. Focusing on LinkedIn, the largest professional network, agent will learn what LinkedIn is and how to deploy it. The course will discuss the networks application to the real estate industry, what makes this site so popular and how effectively using LinkedIn can grow a business and expand a client base. Agents will be able to use this tool to prospect for new clients and as a contact management system for current/past clients and business partners.

### Deadline

Register by 1/21/19 After deadline, add \$5 to registration fee

**Method of payment**  Cash  Check  Money order  Visa  
 MasterCard  Discover  American Express

Name on card

3-digit CSC

Billing address

ZIP

Credit card number

Expiration date

Signature

 **TEXAS REALTORS® UNIVERSITY**  
TEXAS ASSOCIATION OF REALTORS®  
Provider #0001  
800-873-9155 • education@texasrealtors.com

### CE credit

If seeking CE credit, please bring your real estate license and a valid photo I.D.

### Special services

If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

### Refund/cancellation policy

No refunds will be issued after January 21, 2019.

## To register

Fill out this form and email  
Lindsey@spirealtors.com

Questions?

Contact Lindsey Martinez  
(956) 772-1940