



Generating Buyer & Seller Leads

Hosted by
South Padre Island Board
of REALTORS®

When October 30, 2017

Where
2111 Padre Blvd. Suite #5
South Padre Island, TX 78597

Class Registration: 8:15am
8:30am - 5pm

Instructor(s) Marion Napoleon

This is an interactive broadcast course, meaning participants in multiple locations will see, hear, and even speak with each other and the instructor. Contact the course host for more information.

Registration

Name on TREC license

TREC license #

Primary phone

Email address

Courses & fees

Generating Buyer & Seller Leads

8 hrs. CE, course # 30098

\$95

As a real estate professional, you know that lead generation is critical for growing your real estate business. What lead generation strategies offer the greatest return or how will you know where to invest your time, efforts and money? This course will help students evaluate the art and science of generating leads. Course will examine the lead generation process from identifying viable leads, to qualifying them and converting them into clients. The course will also review the tools and techniques necessary to implement a successful lead generation strategy that is adaptable to your business and target market.

Deadline

Register by October 23rd After deadline, add \$10 to registration fee

Method of payment Cash Check Money order Visa
 MasterCard Discover American Express

Name on card

3-digit CSC

Billing address

ZIP

Credit card number

Expiration date

Signature

 **TEXAS REALTORS® UNIVERSITY**
TEXAS ASSOCIATION OF REALTORS®

Provider #0001

800-873-9155 • education@texasrealtors.com

CE credit

If seeking CE credit, please bring your real estate license and a valid photo I.D.

Special services

If you require special accommodations to participate, please let us know at least three days prior to the course and attach a written description of your needs.

Refund/cancellation policy

A full refund will be issued if written notification is received by October 23rd. No refunds will be issued after this date.

To register

Fill out this form and email
Lindsey@spirealtors.com

Questions?

Contact Lindsey Martinez
(956) 772-1940